



2014 ANNUAL REPORT



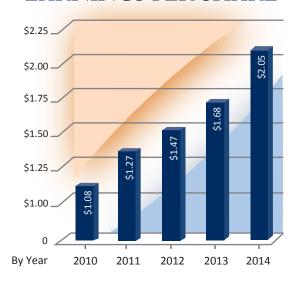


ABOUT SANTA CRUZ COUNTY BANK

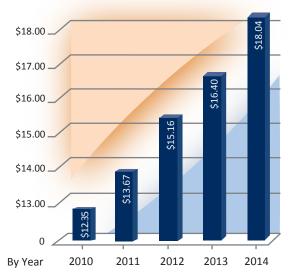
Founded by a group of local business people who share a common commitment to the Santa Cruz area, Santa Cruz County Bank first opened its doors on February 3, 2004. Santa Cruz County Bank is a locally owned and operated community bank, serving the needs of the residents and businesses of Santa Cruz County. We believe strongly in the importance of local decision making and responsive customer service. We offer a complete line of depository products and lending solutions for businesses and individuals, including business term loans and lines of credit, commercial real estate financing, agricultural loans, SBA and USDA government guaranteed loans, credit cards, merchant services, remote deposit capture, and online services, including bill payment and cash management. Santa Cruz County Bank operates five full service banking offices located in Aptos, Capitola, Santa Cruz, Scotts Valley, and Watsonville, and two free standing ATM and Night Depositories in Santa Cruz and Aptos.

Santa Cruz County Bank ranked 4th in overall performance among 202 California banks in 2014 by Financial Management Consulting Group. The Bank ranked 1st (lowest) in non-performing assets.

EARNINGS PER SHARE



BOOK VALUE PER SHARE



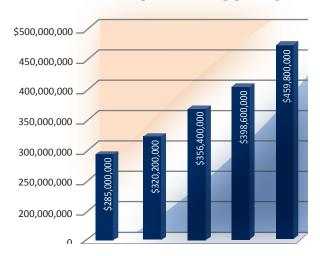
SHAREHOLDER INFORMATION

Santa Cruz County Bank's common stock is listed on the OTCQX as SCZC. Shareholders with questions regarding their stockholder account, stock transfer and registration, lost certificates or change of address should contact their broker, or if held directly, contact the Bank's transfer agent listed below:

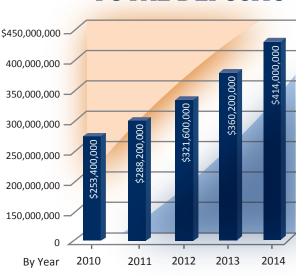
Computershare Investor Services, P.O. Box 30170, College Station, TX 77842-3170 800.962.4284, www.computershare.com

FIVE YEAR HISTORICAL PERFORMANCE

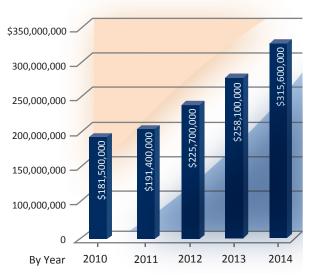
TOTAL ASSETS



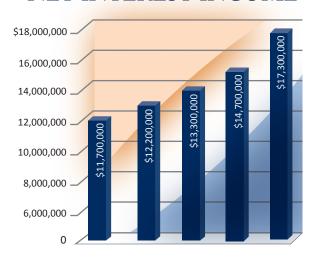
TOTAL DEPOSITS



GROSS LOANS



NET INTEREST INCOME



SANTA CRUZ COUNTY BANK LETTER TO SHAREHOLDERS

To Our Shareholders.

On behalf of the Board of Directors and Management, we are pleased to present our Annual Report and highlights for 2014.

The Bank recorded double-digit percentage increases in assets, loans and deposits in 2014. Additionally, the Bank achieved record earnings for the year ended December 31, 2014, with a 32% increase in net income. Santa Cruz County Bank celebrated its 11th anniversary of operations, achieving several new financial milestones and outpacing its outstanding 2013 performance.

Growing our loan portfolio while maintaining credit quality continues to be a primary focus for the Bank. In 2014 we increased gross loans by \$57.5 million, 22% to \$315.6 million with zero past due or non-performing loans at year end. For the eighth consecutive year, the Bank has been recognized as the top SBA 7a and 504 lender in Santa Cruz County. Moreover, Santa Cruz County Bank ranked 6th in Silicon Valley and ranked 37th out of 244 SBA lenders statewide for the 2014 fiscal year.

For the second year in a row, our Bank ranked in American Banker Magazine's "Top Performing 200 Community Banks and Thrifts in the United States" based upon 3-year average return on equity. The Bank placed 115th out of 851 institutions in

the nation. In addition, Santa Cruz County Bank ranked 4th in overall performance among 202 California banks in 2014 by Financial Management Consulting Group. The Bank ranked 1st (lowest) in nonperforming assets.

Santa Cruz County Bank was also designated as a Super Premier Performing Bank by the Findley Reports for the fifth consecutive year. Other recognitions and awards are included in the 2014 highlights section that follows.

The exemplary level of financial performance Santa Cruz County Bank has delivered year after year is attributable to the development and effective execution of strategic initiatives by our Board of Directors and Bank Management team. We are grateful to each Board member and to every employee of Santa Cruz County Bank for their dedication to our mission.

Your investment in Santa Cruz County Bank stock continues to build in value. In 2014, the Bank paid four quarterly cash dividends to shareholders. Shareholders' equity increased \$5.9 million to \$38.6 million, an 18% improvement over the prior year. In addition, the book value of Santa Cruz County Bank's common stock increased by 10% from \$16.40 on December 31, 2013 to \$18.04 per







OTCQX:SCZC

share at December 31, 2014. Comparing the same periods, basic earnings per share increased from \$1.68 to \$2.05, or 22%.

In December 2014, Santa Cruz County Bank stock qualified to trade on the OTCQX, the top securities market for U.S. over-the-counter equities. Our stock began trading on this market on January 9, 2015. To trade on the OTCQX, banks must meet high financial standards, be current with reporting to their bank regulator, regularly publish financial disclosures and appoint a corporate broker as their advisor.

As we enter into our twelfth year of operations, we remain committed to sound fiscal management, exceptional service delivery, and increasing shareholder value. Our ongoing investment in technology has allowed for the delivery of new products such as person to person electronic payments, Mobile Banking, and Mobile Capture, which give our customers the ability to bank with us through a variety of electronic channels.

Our commitment to community is unwavering. We have established Santa Cruz County Bank as a community leader in service and volunteerism. This is evidenced by our receipt of the Santa Cruz County Volunteer Center's Business Leadership "Be the Difference" award in 2013 and winning the community's ongoing "Best Bank" vote in two primary local publications.

As always, we remain grateful for your support of Santa Cruz County Bank and helping us achieve our mission to be the local community bank of choice.

George Gallucci

George Gall

Chairman

of the Board

David Heald President &

Chief Executive Officer

2014 HIGHLIGHTS

- Total assets surpassed \$450 million.
- Total deposits surpassed \$400 million.
- Pretax income exceeded \$7 million.
- The Bank paid four quarterly \$0.05 cash dividends to shareholders.
- Santa Cruz County Bank remained as top SBA lender in Santa Cruz County, ranked 6th in Silicon Valley and 37th statewide for the 2014 SBA fiscal year.
- As of June 30, 2014, the Bank ranked 5th largest in overall market share, increasing to 8.42%, of deposits held by FDIC insured institutions in Santa Cruz County.
- The Bank was designated a "Super Premier" Performing Bank by Findley Reports for its 2014 performance.
- The Bank received 4-Star "Excellent" ratings by Bauer Financial Inc. for its quarterly financial performance in 2014.
- Santa Cruz County Bank was voted "Best Bank" in Santa Cruz County in the Good Times readers poll for a third consecutive year: 2013, 2014, 2015.

OUR CUSTOMERS SAY IT BEST

"We choose Santa Cruz County Bank because we know they share our values of putting community first. Not only do they make banking easy, we see them out volunteering, engaging their customers and investing in our community every day."

Karen Delaney & Lois Connell, Volunteer Center of Santa Cruz County



but Sar prop with fresh needs banking.

Aaron D. Four Win

Our 4th generation wholesale nursery business secured financing through Santa Cruz County Bank to purchase our property, along with a line of credit to help with seasonal cash flow. It was a breath of fresh air to find a bank that listened to our needs and delivered. Thank you for making our banking so effortless!

Aaron Dillon, Lexa Dillon & Don Dillon, Jr., Four Winds Growers

"Pacific Cookie Company has banked with Santa Cruz County Bank since the Bank's inception. As our company grows, the Bank continues to be a valuable mentor and team member. We appreciate that the Bank understands our financial needs and that they are dependable, timely and committed to our 'sweet' success."

Cara Pearson,
Pacific Cookie Company





INDEPENDENT AUDITOR'S REPORT

The Shareholders and Board of Directors Santa Cruz County Bank Santa Cruz, California

Report on the Financial Statements

We have audited the accompanying financial statements of Santa Cruz County Bank (the "Bank"), which comprise the balance sheets as of December 31, 2014 and 2013, and the related statements of income, comprehensive income, changes in shareholders' equity, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Santa Cruz County Bank as of December 31, 2014 and 2013, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Crowe Horwath LLP
Crowe Horwath LLP

San Francisco, California March 17, 2015

SANTA CRUZ COUNTY BANK BALANCE SHEETS December 31, 2014 and 2013

ASSETS		<u>2014</u>		<u>2013</u>
Cash and due from financial institutions	\$	9,504,355	\$	10,780,052
Federal funds sold	Ψ	615	Ψ	1,350,967
Cash and cash equivalents		9,504,970		12,131,019
Interest-bearing deposits in other financial institutions		67,592,000		66,715,534
Securities available for sale		11,159,506		-
Securities held to maturity (Fair Value 2014-\$47,656,457; 2013-\$53,387,617)		46,380,219		53,266,005
Loans held for sale		32,937,632		23,716,079
Loans receivable, net of allowance of \$6,402,752 in 2014; \$5,705,862 in 2013		277,571,975		229,267,807
Federal Home Loan Bank stock, at cost		1,420,900		1,184,300
Pacific Coast Bankers Bank stock, at cost		170,000		170,000
Loan Servicing Rights		720,690		588,903
Real estate owned, net		-		358,584
Premises and equipment, net		767,009		839,016
Bank owned life insurance		5,557,518		5,380,629
Deferred income tax		3,469,226		3,236,257
Accrued interest receivable		1,410,876		1,312,772
Other assets		1,132,361		411,179
TOTAL ASSETS	\$	459,794,882	\$	398,578,084
LIABILITIES AND SHAREHOLDERS' EQUITY Deposits Non-interest bearing Interest bearing Total deposits	\$	191,789,387 222,196,946 413,986,333	\$	166,021,518 194,218,230 360,239,748
Accrued interest payable		72,839		89,049
Other liabilities		7,106,310		5,472,983
Total liabilities		421,165,482		365,801,780
Commitments and contingent liabilities (Note 16)				
Shareholders' equity Preferred stock, no par value; 10,000,000 shares authorized; no shares issued or outstanding Common stock, no par value; 30,000,000 shares authorized; 2,141,253 shares issued at December 31, 2014 and 1,999,090 shares issued at December 31, 2013 Additional paid-in capital Retained earnings Accumulated other comprehensive loss Total shareholders' equity		23,346,191 1,281,755 14,368,514 (367,060) 38,629,400		21,904,069 959,232 10,423,089 (510,086) 32,776,304
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	459,794,882	\$	398,578,084
	<u> </u>	, ,		, ,

SANTA CRUZ COUNTY BANK STATEMENTS OF INCOME Years ended December 31,

Interest and dividend income		<u>2014</u>		<u>2013</u>
Loans, including fees	\$	15,589,081	\$	13,385,589
Interest-bearing deposits in other financial institutions	φ	685,778	φ	728,073
Taxable securities		995,830		603,266
Tax exempt securities		384,981		372,538
Federal funds sold		14,918		17,290
Total interest and dividend income		17,670,588		15,106,756
Interest expense				
Deposits		413,980		413,493
Federal Home Loan Bank advances and federal funds purchased		2,316		273
Total interest expense		416,296		413,766
Net interest income		17,254,292		14,692,990
Provision for loan losses		750,000		487,500
Net interest income after provision for loan losses		16,504,292		14,205,490
Noninterest income				
Service charges on deposits		623,203		700,445
Net gains on sales of loans		1,266,528		1,097,391
Loan servicing fees		507,478		396,135
Net gains on sales of securities (2013 includes \$31,781				
accumulated other comprehensive income reclassifications				04.704
for unrealized net gains on available for sale securities)		-		31,781
Other Total popintareat income		914,237 3,311,446		1,104,198
Total noninterest income		3,311,440		3,329,950
Noninterest expense				
Salaries and employee benefits		6,965,407		6,442,206
Occupancy		1,012,044		990,585
Furniture and equipment		410,333		415,289
Marketing and business development		333,054		292,353
Data and item processing		588,944		921,797
Professional services		848,474		1,048,131
Federal deposit insurance Provision for off balance sheet commitments		277,051		275,659
Other		2,225,757		16,852 2,084,059
Total noninterest expense		12,661,064		12,486,931
Total nonlinterest expense		12,001,004		12,400,931
Income before income taxes		7,154,674		5,048,509
Income tax expense		2,783,487		1,736,512
Net income	\$	4,371,187	\$	3,311,997
Earnings per share:				
Basic	\$	2.05	\$	1.68
Diluted	\$	2.02	\$	1.62

SANTA CRUZ COUNTY BANK STATEMENT \$3 @FACKONEP\$HITET \$6SIVE INCOME Décars lecklét, 20 térabel 201,3

	<u>2014</u>	<u>2013</u>
Net income	\$ 4,371,187 \$	3,311,997
Other comprehensive (loss) income:		
Unrealized gains on securities: Unrealized holding (loss) gain arising during the period Reclassification adjustment for gains included in net income Tax effect Net of tax	 12,092 - (14,218) (2,126)	(1,182,133) (31,781) 492,319 (721,595)
Defined benefit pension plans: Net gain (loss) arising during the period Reclassification adjustment for amortization of prior service cost and net gain/loss included in net periodic pension cost Tax effect Net of tax	238,188 8,480 (101,516) 145,152	349,193 8,480 (147,198) 210,475
Total other comprehensive (loss) income	 143,026	(511,120)
Comprehensive income	\$ 4,514,213 \$	2,800,877

SANTA CRUZ COUNTY BANK STATEMENTS CONTACTEMENTS IN IS HACKENNEO LDERS' EQUITY Westerscentible December 311,

	Shares	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive (Loss)	Total
Balance at January 1, 2013	1,966,940	\$ 21,573,659	\$ 868,559	\$ 7,406,722	\$ 1,034	\$ 29,849,974
Net income				3,311,997		3,311,997
Other comprehensive loss					(511,120)	(511,120)
Exercise of stock options, including tax benefit	32,150	330,410	(873)			329,537
Restricted stock awards and related expense			27,863			27,863
Share-based compensation			63,683			63,683
Cash dividends declared (\$0.05 per	share)			(295,630)		(295,630)
Balance at December 31, 2013	1,999,090	\$ 21,904,069	\$ 959,232	\$ 10,423,089	\$ (510,086)	\$ 32,776,304
Net income				4,371,187		4,371,187
Other comprehensive Income					143,026	143,026
Exercise of stock options, including tax benefit	142,163	1,442,122	167,731			1,609,853
Restricted stock awards and related expense			27,859			27,859
Share-based compensation			126,933			126,933
Cash dividends declared (\$0.05 per	share)			(425,762)		(425,762)
Balance at December 31, 2014	2,141,253	\$ 23,346,191	\$ 1,281,755	\$ 14,368,514	\$ (367,060)	\$ 38,629,400

SANTA CRUZ COUNTY BANK STATEMENTS OF CASH FLOWS Years ended December 31,

Cash flows from operating activities		<u>2014</u>		2013
Net income	\$	4,371,187	\$	3,311,997
Adjustments to reconcile net income to net cash from operating activities:				
Provision for loan losses		750,000		487,500
Depreciation and amortization of premises and equipment Net amortization of securities		339,510 913,670		389,132 1,034,514
Net loan amortization and accretion		(374,536)		(42,866)
Deferred income tax benefit		(333,013)		(315,552)
Net realized gain on sales of securities		-		(31,781)
Net gain on sale of loans		(1,266,528)		(1,097,391)
Stock based compensation expense		154,792		91,546
Earnings on bank owned life insurance		(176,889)		(173,364)
Originations of loans held for sale		(27,630,208)		(16,609,050)
Proceeds from loans held for sale		17,898,211		13,826,026 1,953
Net loss on sale/disposal of assets Provision for unfunded loan commitments		7,228		16,852
Gain on sale of OREO		(55,020)		(57,072)
Writedowns on OREO		200,000		-
Deferred benefit expense		290,215		259,478
Decrease in deferred loan fees, net of costs		(729,596)		(361,880)
Net change in accrued interest receivable		(98,104)		(122,006)
(Increase) Decrease in other assets		(477,413)		514,658
Net change in accrued interest payable and other liabilities		(16,210)		(567)
Increase in other liabilities Net cash from operating activities		1,588,843 (4,643,861)		732,034 1,854,161
		(4,043,001)		1,004,101
Cash flows from investing activities		55 007 000		00 000 045
Redemption of certificates of deposit in other financial institutions		55,087,000		38,369,645
Purchase of certificates of deposit in other financial institutions Available-for-sale securities:		(55,963,000)		(37,408,182)
Sales		_		607,187
Maturities, prepayments and calls		_		1,754,000
Purchases		(11,374,202)		(13,729,616)
Principal repayments on securities available for sale		227,127		5,676,576
Held-to-maturity securities:				
Maturities, prepayments and calls		1,636,000		1,395,016
Purchases		(1,047,332)		(15,210,888)
Principal repayments on securities held to maturity Loan originations and payments, net		5,404,967 (46,571,204)		3,325,176 (28,734,568)
Purchases of premises and equipment		(274,731)		(65,747)
Purchases of Federal Home Loan Bank stock		(236,600)		(107,800)
Net proceeds from sales of OREO		199,111		3,354,678
Net cash from investing activities		(52,912,864)		(40,774,523)
Cash flows from financing activities				
Net change in deposits		53,746,585		38,649,254
Proceeds from Federal Home Loan Bank advances and other debt		419,900,000		20,300,000
Repayments on Federal Home Loan Bank advances and other debt		(419,900,000)		(20,300,000)
Cash dividends paid		(425,762)		(295,630)
Proceeds from exercise of stock options, including tax benefit		1,609,853		329,537
Net cash from financing activities	-	54,930,676		38,683,161
Net change in cash and cash equivalents Beginning cash and cash equivalents		(2,626,049) 12,131,019		(237,201) 12,368,220
Ending cash and cash equivalents	\$	9,504,970	\$	12,131,019
	<u> </u>	5,55 .,5. 5	<u> </u>	, ,
Supplemental cash flow information Interest paid	\$	432,506	\$	414,333
Income taxes paid	φ	3,120,000	φ	1,910,000
Supplemental noncash disclosures		0,120,000		1,010,000
Transfer from loans to real estate owned		-		216,327
Loans provided for sales of real estate owned		-		1,300,000
Transfer of securities from available for sale to held to maturity		-		43,096,182
See accompanying notes				

Note 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

Santa Cruz County Bank, referred to as "the Bank", is a California state chartered bank which offers a full range of commercial and personal banking services to residents and businesses in Santa Cruz County, California, through its five full service offices located in Aptos, Capitola, Santa Cruz, Scotts Valley, and Watsonville. The Bank was incorporated on September 10, 2003 as Santa Cruz County Bank (In Organization) and commenced banking operations on February 3, 2004 (inception), upon receipt of final regulatory approval. The Bank is subject to regulations and undergoes periodic examinations by the California Department of Business Oversight ("CDBO") and the Federal Deposit Insurance Corporation ("FDIC"). The Bank's deposits are insured by the FDIC up to applicable limits.

The majority of the Bank's business is conducted with customers located in Santa Cruz County and adjacent counties. Its primary deposit products are checking, savings, and term certificate accounts, and its primary lending products are commercial, multifamily, agriculture, loans supported by single-family residential real estate, municipal loans, and installment loans. Portions of said loans are secured by specific items of collateral including business assets, consumer assets, and commercial and residential real estate. Bank products are also supported by various government quarantee programs. Commercial loans are expected to be repaid from cash flow from operations of businesses. There are no significant concentrations of loans to any one industry or customer. However, the customers' ability to repay their loans is dependent on the real estate and general economic conditions in the area.

SUBSEQUENT EVENTS: The Bank has reviewed all events occurring from December 31, 2014 through March 17, 2015, the date the financial statements were available to be issued and no subsequent events occurred requiring accrual or disclosure.

USE OF ESTIMATES: The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions based on available

information that affect the reported amounts in the financial statements and the disclosures provided, and actual results could differ.

CASH FLOWS: For purposes of reporting cash flows, cash and cash equivalents include cash, deposits in other financial institutions with maturities fewer than 90 days, and federal funds sold. Federal funds are sold for a one day period and are highly liquid investments. Net cash flows are reported for customer loan and deposit transactions, interest-bearing deposits in other financial institutions, and federal funds purchased.

INTEREST-BEARING DEPOSITS IN OTHER FINANCIAL INSTITUTIONS: Interest-bearing deposits in other financial institutions mature within five years and are carried at cost.

INVESTMENT SECURITIES: Debt securities are classified as held to maturity and carried at amortized cost when management has the positive intent and ability to hold them to maturity. Debt securities are classified as available for sale when they might be sold before maturity. Equity securities with readily determinable fair values are classified as available for sale. Available for sale securities are recorded at fair value with unrealized holding gains and losses reported in other comprehensive income, net of tax. At the time of purchase, the Bank designates securities as either held to maturity or available for sale based on its investment objectives, operational needs, and intent.

The Bank transferred its entire available for sale portfolio into the held to maturity category during the third quarter of 2013. Amortization of the unrealized holding gain (loss) on the securities at the date of transfer is being amortized over the remaining life of the security as an adjustment of yield. The unamortized balance of the unrealized holding gain (loss) that existed at the date of transfer continues to be reported in the accumulated other comprehensive income account, but is amortized over the remaining life of the security as an adjustment of yield in a manner consistent with the amortization of any premium or discount, as per ASC

Topic 320, Investments - Debt and Equity Securities. The Bank has categorized new purchases during 2014 as available for sale.

Interest income includes amortization of purchase premium or discount. Premiums and discounts on securities are amortized on the level-yield method without anticipating prepayments, except for mortgage backed securities where prepayments are anticipated. Gains and losses on sales are recorded on the settlement date and determined using the specific identification method.

An investment security is impaired when its carrying value is greater than its fair value. Investment securities are evaluated for other-than-temporary impairment ("OTTI") on at least a quarterly basis and more frequently when economic or market conditions warrant such an evaluation. For securities in an unrealized loss position, management considers the magnitude and duration of the decline and the intent and ability of the Bank to retain its investment in the securities for a period of time sufficient to allow for an anticipated recovery in fair value, in addition to the reasons underlying the decline, to determine whether the loss in value is other than temporary. The term "other than temporary" is not intended to indicate that the decline is permanent, but indicates that the prospects for a near-term recovery of value is not necessarily favorable, or that there is a lack of evidence to support a realizable value equal to or greater than the carrying value of the investment. If either of the criteria regarding intent or requirement to sell is met, the entire difference between amortized cost and fair value is recognized as impairment through earnings. For debt securities that do not meet the aforementioned criteria, the amount of impairment is split into two components as follows: 1) OTTI related to credit loss, which must be recognized in the income statement and 2) other-thantemporary impairment (OTTI) related to other factors, which is recognized in other comprehensive income. The credit loss is defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis. For equity securities, the entire amount of impairment is recognized through earnings.

LOANS HELD FOR SALE: Loans originated and intended for sale in the secondary market are carried at

the lower of aggregate cost or fair value. Net unrealized losses, if any, are recorded as a valuation allowance and charged to earnings.

Loans held for sale are generally sold with servicing rights retained. The carrying value of loans sold is reduced by the amount allocated to the servicing right. If the loans are sold with servicing retained, the fair value of the servicing asset or liability is recorded on the balance sheet. Gains and losses on the sold portion of the loan is recognized at the time of sale based on the difference between the sale proceeds and the carrying value of the related loans sold.

LOANS: Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at the amount of unpaid principal balances outstanding, net of deferred loan fees and costs, and an allowance for loan losses. Interest income is accrued on the unpaid principal balance daily and credited to income as it is earned. When a loan pays off or is sold, any unamortized balance of any related premiums, discounts, loan origination fees, and direct loan origination costs is recognized in income. Loan origination fees, net of certain direct origination costs, are deferred and recognized in interest income over the expected life of the loan using a method that approximates the level yield method without anticipating prepayments.

Accrual of interest is generally discontinued on loans which are more than 90 days delinquent or when management believes, after considering economic and business conditions and collection efforts, that the borrower's financial condition is such that collection of interest is doubtful unless the loan is well-secured and in the process of collection. Past due status is based on the contractual terms of the loan. A loan is moved to non-accrual status in accordance with the Bank's policy, typically after 90 days of non-payment. In all cases, loans are placed on non-accrual or charged-off at an earlier date if collection of principal or interest is considered doubtful. Non-accrual loans and loans past due 90 days still on accrual include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

When a loan is placed on non-accrual status, all interest previously accrued but not collected is reversed against current period interest income. Interest received on such loans is accounted for on the cash-basis method and recognized only to the extent that cash is received and where the future collection of principal is probable, until qualifying for return to accrual. Generally, loans will be restored to an accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

CONCENTRATION OF CREDIT RISK: Most of the Bank's business activity is with customers located within Santa Cruz County. Therefore, the Bank's exposure to credit risk is significantly affected by changes in the economy in the Santa Cruz County area.

Allowance for Loan Losses - The allowance for loan losses is an estimate of probable credit losses in the Bank's loan portfolio that have been incurred as of the balance sheet date. The allowance is established through a provision for loan losses which is charged to expense. Additions to the allowance are expected to maintain the adequacy of the total allowance after credit losses and loan growth. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Cash received on previously charged-off amounts is recorded as a recovery to the allowance. Management estimates the allowance balance required using past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions, and other factors. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged-off.

The allowance consists of specific and general components. The specific component relates to loans that are individually classified as impaired when, based on current information and events, it is probable that the Bank will be unable to collect all amounts due according to the contractual terms of the loan agreement. Generally, the Bank identifies loans to be reported as impaired when such loans are in non-accrual status or classified in part or in whole as either doubtful or loss. Loans for which

the terms have been modified resulting in a concession, and for which the borrower is experiencing financial difficulties, are considered troubled debt restructurings (TDRs) and classified as impaired.

Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed.

Commercial and commercial real estate loans over \$100,000 are individually evaluated for impairment. Typically, loans below \$100,000 from all class types are excluded from individual impairment analysis. When a loan is impaired, a portion of the allowance is allocated so that the loan is reported, net, at the present value of expected future cash flows discounted at the loan's effective interest rate, except that as a practical expedient, it may measure impairment based on a loan's observable market price, or the fair value of the collateral if the loan is collateral dependent. A loan is collateral dependent if the repayment of the loan is expected to be provided solely by the underlying collateral. Large groups of smaller balance homogeneous loans, such as consumer and residential real estate loans are collectively evaluated for impairment, and accordingly, they are not separately identified for impairment disclosures.

A restructuring of a debt constitutes a troubled debt restructuring (TDR) if the Bank, for economic or legal reasons related to the debtor's financial difficulties, grants a concession to the debtor that it would not otherwise consider. Restructured workout loans typically present an elevated level of credit risk as the borrowers are not able to perform according to the original contractual terms. Troubled debt restructurings are individually evaluated for impairment and included in the separately identified impairment disclosures. TDRs are measured at the present value of estimated future

cash flows using the loan's effective rate at inception. If a TDR is considered to be a collateral dependent loan, the loan is reported, net, at the fair value of the collateral less estimated costs to sell. For TDRs that subsequently default, the Bank determines the amount of the allowance on that loan in accordance with the accounting policy for the allowance for loan losses on loans individually identified as impaired. The Bank incorporates recent historical experience related to TDRs including the performance of TDRs that subsequently default into the calculation of the allowance by loan portfolio segment.

The determination of the general reserve for loans that are not impaired is collectively evaluated and based on estimates made by management, to include, but not limited to, consideration of historical losses by portfolio segment, internal asset classifications, and qualitative factors to include economic trends in the Bank's service areas, industry experience and trends, geographic concentrations, estimated collateral values, the Bank's underwriting policies, the character of the loan portfolio, and probable losses inherent in the portfolio taken as a whole. The historical loss experience is determined by portfolio segment and is based on considerations of both the Bank's actual historical loss history and losses of the peer group in which the Bank operates over the most recent 5 years.

The Bank maintains a separate allowance for each portfolio segment (loan type). These portfolio segments include commercial real estate, land and construction, commercial and industrial, agricultural land, real estate and production, and consumer loans (principally home equity loans). Portfolio classes are not distinguished from segments for reporting purposes. The allowance for loan losses attributable to each portfolio segment, which includes both impaired loans and loans that are not impaired, is combined to determine the Bank's overall allowance, hence, is included on the balance sheet.

The general reserve component of the allowance for loan losses also consists of reserve factors that are based on management's assessment of the following for each portfolio segment: (1) inherent credit risk, (2) historical losses, and (3) other qualitative factors. These reserve factors are inherently subjective and are driven by the repayment risk associated with each portfolio segment described below.

Commercial real estate – Commercial real estate mortgage loans generally possess a higher inherent risk of loss than other real estate portfolio segments, except land and construction loans. Adverse economic developments or an overbuilt market impact commercial real estate projects and may result in troubled loans. Trends in vacancy rates of commercial properties impact the credit quality of these loans. High vacancy rates reduce operating revenues and the ability for properties to produce sufficient cash flow to service debt obligations.

Land and construction – Land and construction loans generally possess a higher inherent risk of loss than other real estate portfolio segments. A major risk arises from the necessity to complete projects within specified cost and time lines. Trends in the construction industry significantly impact the credit quality of these loans, as demand drives construction activity. In addition, trends in real estate values significantly impact the credit quality of these loans, as property values determine the economic viability of construction projects.

Commercial and industrial – Commercial and industrial loans generally possess a lower inherent risk of loss than real estate portfolio segments because these loans are generally underwritten to existing cash flows of operating businesses. Debt coverage is provided by business cash flows and economic trends influenced by unemployment rates and other key economic indicators are closely correlated to the credit quality of these loans.

Agricultural land, real estate and production – Agricultural real estate mortgage loans generally possess a lower inherent risk of loss than other real estate portfolio segments, including land and construction loans. Adverse economic developments may result in troubled loans. Loans secured by crop production and livestock are especially vulnerable to two risk factors that are largely outside the control of Bank and borrowers: commodity prices and weather conditions.

Consumer – Comprised of single family residential real estate, home equity lines of credit, personal lines and installment loans. The degree of risk in residential real estate lending depends primarily on the loan amount in relation to collateral value, the interest rate and the borrower's ability to repay in an orderly fashion. These loans generally possess a lower inherent risk of loss than other real estate portfolio segments. An installment loan portfolio is usually comprised of a large number of small loans scheduled to be amortized over a specific period. Most installment loans are made directly for consumer purchases, but business loans granted for the purchase of heavy equipment or industrial vehicles may also be included. Economic trends determined by unemployment rates and other key economic indicators are closely correlated to the credit quality of these loans. Weak economic trends indicate that the borrowers' capacity to repay their obligations may be deteriorating.

Although management believes the allowance to be adequate, ultimate losses may vary from its estimates. At least quarterly, the Board of Directors reviews the adequacy of the allowance, including consideration of the relative risks in the portfolio, current economic conditions and other factors. If the Board of Directors and management determine that changes are warranted based on those reviews, the allowance is adjusted. In addition, the Bank's primary regulators, FDIC and CDBO, as an integral part of their examination process, review the adequacy of the allowance. These regulatory agencies may require additions to the allowance based on their judgment about information available at the time of their examinations.

SERVICING RIGHTS: When loans are sold with servicing retained, servicing rights are initially recorded at fair value with the income statement effect recorded in gains on sales of loans. Fair value is based on market prices for comparable mortgage servicing contracts, when available or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. All classes of servicing assets are subsequently measured using the amortization method which requires servicing rights to be amortized into noninterest income in proportion to,

and over the period of, the estimated future net servicing income of the underlying loans.

Servicing rights are evaluated for impairment based upon the fair value of the rights as compared to carrying amount. Impairment is determined by stratifying rights into groupings based on predominant risk characteristics, such as interest rate, loan type and investor type. Impairment is recognized through a valuation allowance for an individual grouping, to the extent that fair value is less than the carrying amount. If the Bank later determines that all or a portion of the impairment no longer exists for a particular grouping, a reduction of the allowance may be recorded as an increase to income. Changes in valuation allowances are reported with loan servicing fees income on the income statement. The fair values of servicing rights are subject to significant fluctuations as a result of changes in estimated and actual prepayment speeds and default rates and losses.

Servicing fee income, which is reported on the income statement as loan servicing fees, is recorded for fees earned on servicing loans. The fees are based on a fixed amount per loan and recorded as income when earned. The amortization of servicing rights is netted against loan servicing fee income. Servicing fees totaled \$507,478 and \$396,135 for the years ended December 31, 2014 and 2013, respectively. Late fees and ancillary fees related to loan servicing are not material.

REAL ESTATE OWNED: Assets acquired through or instead of foreclosure are initially recorded at fair value of the property, less estimated selling expenses, establishing a new cost basis. Any write-down to fair value at the time of transfer to foreclosed real estate is charged to the allowance for loan losses. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. If fair value declines subsequent to foreclosure, a valuation allowance is recorded through expense. Operating costs incurred after acquisition and in conjunction with the maintenance of real estate acquired through foreclosure are charged to expense as incurred.

PREMISES AND EQUIPMENT: Premises and equipment are stated at cost less accumulated depreciation and amortization. Leasehold improvements

are amortized over the shorter of the estimated useful life or the initial term of the respective leases. Certain operating leases contain incentives in the form of tenant improvement allowances or credits. Lease incentives are capitalized at the inception of the lease and amortized on a straight-line basis over the original lease term with useful lives ranging from 3 to 10 years. Furniture, fixtures and equipment are depreciated using the straight-line method with useful lives ranging from 5 to 7 years. All other maintenance and repair expenditures are expensed as incurred.

FEDERAL HOME LOAN BANK STOCK: The Bank, as a member of the Federal Home Loan Bank ("FHLB") system, is required to maintain an investment in the capital stock of the FHLB of San Francisco based on the level of borrowings and other factors, and may invest in additional amounts. FHLB stock is carried at cost, classified as restricted security, and periodically evaluated for impairment based on ultimate recovery of par value. The FHLB stock is redeemable at its par value of \$100 per share at the discretion of the FHLB of San Francisco. The FHLB can suspend dividends and redemptions upon notification to its members. Both cash and stock dividends, if any, are reported as income.

PACIFIC COAST BANKERS BANK STOCK: Pacific Coast Bankers Bank stock is carried at cost, classified as restricted security, and periodically evaluated for impairment based on ultimate recovery of par value. Both cash and stock dividends, if any, are reported as income.

BANK OWNED LIFE INSURANCE: The Bank has purchased life insurance policies on certain key executives. Bank owned life insurance is recorded at the amount that can be realized under the insurance contract at the balance sheet date, which is the cash surrender value adjusted for other charges or other amounts due that are probable at settlement.

LOAN COMMITMENTS AND RELATED FINANCIAL

INSTRUMENTS: Financial instruments include off-balance sheet credit instruments, such as commitments to make loans and commercial letters of credit, issued to meet customer financing needs. The face amount for these items represents the exposure to loss,

before considering customer collateral or ability to repay. Such financial instruments are recorded when they are funded.

STOCK-BASED COMPENSATION: Compensation cost is recognized for stock options and restricted stock awards issued to employees and directors, based on the fair value of these awards at the date of grant. The Bank estimates the fair value of each stock option award as of the date of grant using a Black-Scholes-Merton model, while the market price of the Bank's common stock at the date of grant is used for restricted stock awards. Compensation cost is recognized over the required service period, generally defined as the vesting period.

INCOME TAXES: Income tax expense is the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred income taxes are computed using the asset and liability method, which recognizes a liability or asset representing the tax effects, based on current tax law, of future deductible or taxable amounts attributable to events that have been recognized in the financial statements. A valuation allowance is established to reduce the deferred tax asset to the level at which it is "more likely than not" that the tax asset or benefits will be realized. Deferred tax assets and liabilities are calculated by applying current enacted tax rates against future deductible or taxable amounts. Realization of tax benefits of deductible temporary differences and operating loss carry forwards depends on having sufficient taxable income of an appropriate character within the carry forward periods.

The Bank uses a comprehensive model for recognizing, measuring, presenting and disclosing in the financial statements tax positions taken or expected to be taken on a tax return. A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded.

The Bank recognizes interest and/or penalties related to income tax matters in income tax expense.

RETIREMENT PLANS: Pension expense is the net of service and interest cost, return on plan assets and amortization of gains and losses not immediately recognized. Employee 401(k) plan expense is the amount of matching contributions. Deferred compensation and supplemental retirement plan expense allocates the benefits over years of service.

EARNINGS PER COMMON SHARE: Basic earnings per common share are calculated by dividing net income by the weighted-average number of common shares outstanding during the period. Diluted earnings per common share takes into account the potential dilutive impact of such instruments and uses the average share price for the period in determining the number of incremental shares to add to the weighted-average number of shares outstanding. There is no adjustment to the number of outstanding shares for potential dilutive instruments, such as stock options, when a loss occurs because the conversion of potential common stock is anti-dilutive or when stock options are not in-the-money.

COMPREHENSIVE INCOME: Comprehensive income consists of net income and other comprehensive (loss) income. Other comprehensive income includes the adjustment to fully recognize the liability associated with the supplemental executive retirement plan and unrealized gains and losses on securities available for sale, which are also recognized as separate components of equity.

LOSS CONTINGENCIES: Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated.

DIVIDEND RESTRICTION: Banking regulations require maintaining certain capital levels and may limit the dividends paid by the Bank to shareholders.

FAIR VALUE OF FINANCIAL INSTRUMENTS: The Bank's estimated fair value amounts have been

determined by the Bank using relevant market information and other assumptions, as more fully disclosed in a separate note. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments, and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect these estimates.

RECLASSIFICATIONS: Certain reclassifications have been made to prior period financial statements to conform to the current year presentation. These reclassifications had no impact on the Bank's previously reported net income or shareholders' equity.

Adoption of New Accounting Standards and Newly Issued Not Yet Effective Accounting Standards

The following are descriptions of recently adopted or newly issued not yet effective accounting standards that could have a material effect on our financial statements:

ASU 2013-12, Definition of a Public Business Entity: An Addition to the Master Glossary:

In December 2013, the FASB amended the Glossary of the Codification to include a single definition of a public business entity for future use in U.S. GAAP. The definition of a public business entity will be used in considering the scope of new financial guidance and will identify whether the guidance does or does not apply to public business entities. The amendment does not affect existing requirements and there is no effective date. The effect of adopting this standard did not have a material effect on the Bank's operating results or financial condition.

ASU 2014-04, Receivables – Troubled Debt Restructurings by Creditors (Subtopic 310-40) – Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans Upon Foreclosure:

In January 2014, the FASB amended existing guidance to clarify when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan should

be derecognized and the real estate recognized. These amendments clarify that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either: (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure, or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. Additional disclosures are required. These amendments are effective for annual periods and interim periods within those annual periods beginning after December 15, 2014. Amendments in this standard can be applied using a modified retrospective and prospective transition method. Early adoption is permitted. The adoption of this standard is not expected to have a material effect on the Bank's operating results or financial condition.

ASU 2014-09, Revenue From Contracts With Customers:

In May 2014 the FASB amended existing guidance related to revenue from contracts with customers. This amendment supersedes and replaces nearly all existing revenue recognition guidance, including industry-specific guidance, establishes a new control-based revenue recognition model, changes the basis for deciding when revenue is recognized over time or at a point in time, provides new and more detailed guidance on specific topics and expands and improves disclosures about revenue. In addition, this amendment specifies the accounting for some costs to obtain or fulfill a contract with a customer. These amendments are effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. Early application is not permitted. The amendments should be applied retrospectively to all periods presented or retrospectively with the cumulative effect recognized at the date of initial application. The Bank is currently evaluating the impact of this new accounting standard on the financial statements.

ASU 2014-14, Receivables — Troubled Debt Restructurings by Creditors (Subtopic 310-40): Classification of Certain Government-Guaranteed Mortgage Loans Upon Foreclosure:

In August 2014, the FASB amended existing guidance related to the classification of certain government-guaranteed mortgage including those guaranteed by the FHA and the VA, upon foreclosure, It requires that a mortgage loan be derecognized and a separate other receivable be recognized upon foreclosure if the following conditions are met: 1) The loan has a government guarantee that is not separable from the loan before foreclosure; 2) At the time of foreclosure, the creditor has the intent to convey the real estate property to the guarantor and make a claim on the guarantee, and the creditor has the ability to recover under that claim; and 3) At the time of foreclosure, any amount of the claim that is determined on the basis of the fair value of the real estate is fixed. Upon foreclosure, the separate other receivable should be measured based on the amount of the loan balance (principal and interest) expected to be recovered from the guarantor. These amendments are effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2014. Early adoption is permitted if the amendments under ASU 2014-04 Receivables - Troubled Debt Restructurings by Creditors - Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans Upon Foreclosure has been adopted. The amendments may be applied using a prospective transition method in which a reporting entity applies the guidance to foreclosures that occur after the date of adoption, or a modified retrospective transition using a cumulative-effect adjustment (through a reclassification to a separate other receivable) as of the beginning of the annual period of adoption. Prior periods should not be adjusted. A reporting entity must apply the same method of transition as elected under ASU 2014-04. The adoption of this standard is not expected to have a material effect on the Bank's operating results or financial condition.

NOTE 2. INVESTMENT SECURITIES

The following tables summarize the amortized cost and fair value of securities available for sale and held to maturity at December 31, 2014, and 2013 and the corresponding amounts of gross unrealized gains and losses recognized in accumulated other comprehensive income (loss) and gross unrecognized gains and losses:

	Amortized	Gross Unrealized	Gross Unrealized	Estimated
<u>December 31, 2014</u>	Cost	Gains	Losses	Fair Value
Available for sale: U.S. government sponsored agencies Collateralized mortgage obligations State and political subdivision Corporate Total available for sale	\$ 3,021,895 7,570,920 422,318 109,826 \$ 11,124,959	\$ 6,699 41,921 3,028 675 \$ 52,323	\$ (2,094) (15,580) (82) (20) \$ (17,776)	\$ 3,026,500 7,597,261 425,264 110,481 \$ 11,159,506
		Gross	Gross	
	Amortized	Unrecognized	Unrecognized	Estimated
	Cost	Gains	Losses	Fair Value
Held to maturity: U.S. government sponsored agencies Mortgage backed securities: residential Collateralized mortgage obligations State and political subdivision Corporate	\$ 8,833,556 8,323,655 16,537,757 12,685,251	\$ 116,264 181,060 306,924 681,507	\$ - (9,517) - -	\$ 8,949,820 8,504,715 16,835,164 13,366,758
Total held to maturity	\$ 46,380,219	\$ 1,285,755	\$ (9,517)	\$ 47,656,457
	Amortized	Gross Unrecognized	Gross Unrecognized	Estimated
December 31, 2013	Cost	Gains	Losses	Fair Value
Held to maturity:		— Gailis		— all value
U.S. government sponsored agencies Mortgage backed securities: residential Collateralized mortgage obligations State and political subdivision Corporate	\$ 8,157,484 11,130,633 19,726,193 13,702,110 549,585	\$ 41,082 43,879 23,247 126,025 560	\$ (19,581) (7,252) (71,169) (15,175) (4)	\$ 8,178,985 11,167,260 19,678,271 13,812,960 550,141
Total held to maturity	\$ 53,266,005	\$ 234,793	\$ (113,181)	\$ 53,387,617

During the third quarter of 2013, the Bank transferred \$43,169,507 of available for sale securities to the held to maturity category. There were no transfers between available for sale and held to maturity during 2014.

The Bank had no sales of investments during 2014. Proceeds from sales and calls of investment securities and associated gains and losses during 2013 are listed below:

<u>2013</u>
607,187
31,782
(1)

The tax provision related to the net realized gains and losses were \$13,079 for year end 2013. The Bank did not recognize any gains or losses on securities during 2014.

The amortized cost and estimated fair value of debt securities are shown by contractual maturity. Expected maturities may differ from contractual maturities if borrowers have the right to call or prepay obligations with or without call or prepayment penalties. Securities not due at a single maturity date are shown separately.

	2014						
		Amortized	Estimated				
		Cost		Fair Value			
Available for sale:							
Within one year	\$	76,465	\$	76,410			
One to five years		3,126,601		3,131,882			
Five to ten years		350,973		353,953			
Beyond ten years		-		-			
Mortgage-backed securities		7,570,920		7,597,261			
Total	\$	11,124,959	\$	11,159,506			
Held to maturity:							
Within one year	\$	268,020	\$	268,492			
One to five years		10,319,333		10,468,903			
Five to ten years		4,288,655		4,474,090			
Beyond ten years		6,642,800		7,105,094			
Mortgage-backed securities		24,861,412		25,339,878			
Total	\$	46,380,219	\$	47,656,457			

Investment securities pledged to secure public deposits at year end December 31, 2014 and 2013 had a carrying amount of \$20,993,000 and \$17,703,000, respectively.

At year end 2014 and 2013, there were no holdings of securities of any one issuer, other than the U.S. Government and its agencies, in an amount greater than 10% of shareholders' equity.

The following table summarizes investment securities with unrealized losses at December 31, 2014 and 2013 aggregated by major security type and length of time in a continuous unrealized loss position:

December 31, 2014:	 Less than 12 i	mont	hs		12 months	s or m	nore	Total				
		Uı	nrealized			Un	realized		U	nrealized		
Held to maturity:	Fair Value		Losses	Fa	air Value	L	.osses	Fair Value		Losses		
U.S. government sponsored agencies	\$ -	\$	-	\$	-	\$	-	\$ -	\$	-		
Collateralized mortgage obligations	1,343,623		(5,591)		347,976		(3,927)	1,691,599		(9,517)		
State and political subdivision	-		-		-		-	-		-		
Corporate	 		-									
Total held to maturity:	\$ 1,343,623	\$	(5,591)	\$	347,976	\$	(3,927)	\$ 1,691,599	\$	(9,517)		
	 Less than 12 i	mont	hs		12 months	s or m	nore	To	otal	tal		
		Uı	nrealized			Un	realized		Unrealized			
Available for sale:	Fair Value	ie Losses			air Value	L	.osses	Fair Value	Losses			
U.S. government sponsored agencies	\$ 1,003,760	\$	(2,094)	\$	-	\$	-	\$ 1,003,760	\$	(2,094)		
Collateralized mortgage obligations	4,832,812		(15,580)		-		-	4,832,812		(15,580)		
State and political subdivision	50,976		(82)		-		-	50,976		(82)		
Corporate	5,099		(20)					5,099		(20)		
Total available for sale:	\$ 5,892,647	\$	(17,776)	\$		\$		\$ 5,892,647	\$	(17,776)		
December 31, 2013:	 Less than 12 i	mont	hs		12 months	s or m	nore	Total				
		Uı	Unrealized				realized		U	nrealized		
Held to maturity:	 Fair Value		Losses	Fa	air Value	L	osses.	Fair Value		Losses		
U.S. government sponsored agencies	\$ 4,460,230	\$	(19,581)	\$	-	\$	-	\$ 4,460,230	\$	(19,581)		
Mortgage backed securities: residential	3,391,395		(7,252)		-		-	3,391,395		(7,252)		
Collateralized mortgage obligations	12,455,357		(71, 169)		-		-	12,455,357		(71, 169)		
State and political subdivision	1,489,828		(15, 175)		-		-	1,489,828		(15, 175)		
Corporate	 12,163		(4)					12,163		(4)		
Total held to maturity:	\$ 21,808,973	\$	(113,181)	\$		\$	-	\$ 21,808,973	\$	(113,181)		

As of December 31, 2014, the Bank's security portfolio consisted of 116 investment securities, 10 of which were in an unrealized loss position less than twelve months and 1 over twelve months. The majority of unrealized losses are related to the Bank's collateralized mortgage obligations as discussed below.

COLLATERALIZED MORTGAGE OBLIGATIONS:

At December 31, 2014, 100% of the collateralized mortgage obligations held by the Bank were issued by U.S. Government or government-sponsored entities and agencies, primarily Fannie Mae and Freddie Mac, institutions which the government has affirmed its

commitment to support. Because the decline in fair value is attributable to changes in interest rates and illiquidity, and not credit quality, and because the Bank does not have the intent to sell these mortgage backed securities and it is likely that it will not be required to sell the securities before their anticipated recovery, the Bank does not consider these securities to be other-than-temporarily impaired at December 31, 2014. The Bank's mortgage backed securities portfolio does not include non-agency collateralized mortgage obligations.

NOTE 3. LOANS RECEIVABLE

The outstanding loan portfolio balances at December 31, 2014 and 2013 are as follows:

	December 31,						
	2014	2013					
Commercial and industrial Commercial real estate Land and construction Agricultural land, real estate and production Consumer Gross loans receivable	\$ 85,459,268 125,239,850 10,746,164 19,103,279 42,135,267 282,683,829	\$ 67,853,035 116,132,352 7,451,251 11,249,567 31,726,162 234,412,367					
Net deferred loan fees Allowance for loan losses	1,290,898 (6,402,752)	561,302 (5,705,862)					
Loans receivable, net	\$ 277,571,975	\$ 229,267,807					

The following

That bit distributes the sallow action of later in the control of the control of

	Cou	mmercial and	Con	nmercial		Land and		ricultural Land, eal Estate and					
December 31, 2014:	COI	Industrial		l Estate		onstruction		Production	С	onsumer	Ur	nallocated	Total
Allowance for loan losses: Beginning balance	\$	2,016,912		320,293	\$	661,037	\$	45,303	\$	512,672	\$	149,645	\$ 5,705,862
Provision for loan losses Loans charged-off		303,914 (66,666)	((246,832)		360,857		62,591		129,723 (500)		139,747 -	750,000 (67,166)
Recoveries	-	4,057		7,499		-		-		2,500			14,056
Total ending allowance balance	\$	2,258,217	\$ 2,	080,960	\$	1,021,894	\$	107,894	\$	644,395	\$	289,392	\$ 6,402,752
	Coi	mmercial and	Com	nmercial	ı	Land and	_	ricultural Land, eal Estate and					
December 31, 2013:		Industrial	Rea	l Estate	Co	onstruction		Production	C	onsumer	Ur	nallocated	Total
Allowance for loan losses:													
Beginning balance Provision for loan losses	\$	2,105,429 (62,238)		699,617 654,467	\$	289,215 141,967	\$	57,486 (12,183)	\$	583,790 (71,118)	\$	313,040 (163,395)	\$ 5,048,577 487,500
Loans charged-off Recoveries		(39,411) 13,132		(42,541) 8,750		229,855		-				-	(81,952) 251,737
Total ending allowance balance													5,705,862

The following table shows the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of December 31, 2014 and 2013:

							Αį	gricultural Land,					
	Co	mmercial and	Co	mmercial Rea	l	Land and	R	eal Estate and					
December 31, 2014:		Industrial		Estate	(Construction		Production	C	onsumer	U	Inallocated	Total
Allowance for loan losses													
Ending allowance balance attributable to loans:													
Individually evaluated for impairment	\$	578	\$	45,567	\$	-	\$	-	\$	-	\$	-	\$ 46,145
Collectively evaluated for impairment		2,257,639		2.035.393		1.021.894		107,894		644.395		289.392	6,356,607
Total ending allowance balance	\$	2,258,217	\$	2,080,960	\$	1,021,894	\$	107,894		644,395	\$	289,392	\$ 6,402,752
· · · · · · · · · · · · · · · · · · ·		_,,_,		_,,,		.,==.,==		,		,			 5, 152,152
Loans													
Loans individually evaluated for impairment	\$	2,862	\$	302,153	\$	-	\$	-	\$	-	\$	-	\$ 305,015
Loans collectively evaluated for impairment		85.456.406		124.937.697		10.746.164		19.103.279		12.135.267			282.378.814
Total ending loans balance	\$	85,459,268	\$	125,239,850	\$	10,746,164	\$	19,103,279	\$ 4	12,135,267	\$	-	\$ 282,683,829
_													
							۸۵۲	icultural Land,					
		commercial C	`am	mercial Real		and and	_	al Estate and					
D	_		JOIII						0				T-4-1
December 31, 2013:	a	nd Industrial		Estate	CC	onstruction		Production	C	onsumer	UI	nallocated	Total
Allowance for loan losses												-	
Ending allowance balance attributable to loans:	_		_		_						_		
Individually evaluated for impairment	\$	59,742	\$	63,605	\$		\$		\$	<u>-</u>	\$	-	\$ 123,347
Individually evaluated for impairment Collectively evaluated for impairment	\$	1,957,170		2,256,688		661,037		- 45,303	•	- 512,672		- 149,645	 5,582,515
Individually evaluated for impairment	\$,		2,256,688	\$	661,037	\$	- 45,303 45,303	\$	- 512,672 512,672		- 149,645 149,645	\$,
Individually evaluated for impairment Collectively evaluated for impairment Total ending allowance balance	_	1,957,170		2,256,688		661,037			•			-,	 5,582,515
Individually evaluated for impairment Collectively evaluated for impairment Total ending allowance balance Loans	\$	1,957,170 2,016,912	\$	2,256,688 2,320,293	\$	661,037	\$		•		\$	-,	\$ 5,582,515 5,705,862
Individually evaluated for impairment Collectively evaluated for impairment Total ending allowance balance	_	1,957,170	\$	2,256,688	\$	661,037			•			-,	 5,582,515
Individually evaluated for impairment Collectively evaluated for impairment Total ending allowance balance Loans	\$	1,957,170 2,016,912	\$	2,256,688 2,320,293	\$	661,037	\$		\$ \$		\$	-,	\$ 5,582,515 5,705,862

The following table shows information related to impaired loans, by class of loans, as of and for the year THEN FROM THE SHOWS THEN THE SHOWS THEN THE SHOWS THE SHOWS

Impaired Loans For the Year ended December 31, 2014

A ariaultural Land

	Unpaid Principal Balance	Recorded Investment	Allowance for loan losses allocated	Average Recorded Investment	Interest Income Recognized	Cash Basis Interest Recognized
With no related allowance recorded: Commercial real estate Total	\$ 143,358 143,358	\$ 143,358 143,358	\$ - -	\$ 147,137 147,137	\$ 6,787 6,787	\$ - -
With an allowance recorded: Commercial and industrial Commercial real estate Total	2,862 158,795 161,657	2,862 158,795 161,657	578 45,567 46,145	3,411 112,104 115,515	505 10,860 11,365	
Total: Commercial and industrial Commercial real estate Total	2,862 302,153 \$ 305,015	2,862 302,153 \$ 305,015	578 45,567 \$ 46,145	3,411 259,241 \$ 262,652	505 17,648 \$ 18,153	- - \$ -
		For	Impaired r the Year ended l		013	
	Unpaid Principal Balance	Recorded Investment	Allowance for loan losses allocated	Average Recorded Investment	Interest Income Recognized	Cash Basis Interest Recognized
<u>With no related allowance recorded:</u> Commercial real estate Total	\$ 102,715 102,715	\$ 42,509 42,509	\$ -	\$ 43,983 43,983	\$ -	\$ 8,128 8,128
With an allowance recorded: Commercial and industrial Commercial real estate Total	265,819 313,868 579,687	265,819 313,868 579,687	59,742 63,605 123,347	212,436 264,723 477,159	20,271 28,038 48,309	- - -
Total: Commercial and industrial Commercial real estate Total	265,819 416,583 \$ 682,402	265,819 356,377 \$ 622,196	59,742 63,605 \$ 123,347	212,436 308,706 \$ 521,142	20,271 28,038 \$ 48,309	8,128 \$ 8,128

The recorded investment in loans excludes accrued interest receivable and loan origination fees, net due to immateriality. For purposes of this disclosure, the unpaid principal balance is not reduced for partial charge-offs.

Non-accrual loans and loans past due 90 days still on accrual include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified as impaired loans.

The Bank had no past due or non-accrual loans as of December 31, 2014. The following table shows an aging analysis of the recorded investment in past due loans as of December 31, 2013 by class of loans:

	30	-89 Days	90	Days and						
December 31, 2013	_ P	ast Due	Stil	I Accruing	1	Nonaccrual	Tota	l Past Due	Current	Total
Commercial and industrial	\$	30,364	\$	261,228	\$	-	\$	291,592	\$ 67,561,443	\$ 67,853,035
Commercial real estate		-		-		42,509		42,509	116,089,843	116,132,352
Land and construction		-		-		-		-	7,451,251	7,451,251
Agricultural land, real estate and production		-		-		-		-	11,249,567	11,249,567
Consumer		139,481		-		-		139,481	31,586,681	31,726,162
Total	\$	169,845	\$	261,228	\$	42,509	\$	473,582	\$ 233,938,785	\$ 234,412,367

20 90 Davis Of Davis and

Troubled Debt Restructurings:

As As De Cercumber, 2012014 the then Bank hadroup broubled restructurings and aleconded hierestrate 19228 in \$263.298 is \$2013 in the Bank specific reserves to sustain the Bank specified by the Bank specified as the Bank specified in the Bank specified as a committed to lend additional amounts as of December 31, 2014 to customers with outstanding loans that are classified as troubled debt restructurings.

During the year ending. December 31,2014, there were no loans modified as troubled debt restructurings. During the year ending December 31,2014, there were no loans modified as troubled debt restructurings. The theoretical dept restructurings. The present of the year ending December 139, to the terms of the training of the training

Modifications involving a reduction of the stated interest rate of the loan were for periods ranging from 6 months to Modifications involving in extension of the maturity date were for periods ranging from 6 months to 1 year. Modifications involving an extension of the maturity date were for periods ranging from 6 months to 1 year.

The following table presents loans by class modified as troubled debt restructurings that occurred during the year ending becember 31, 2013:

Modifications

		modification utstanding				
	Number of	R	ecorded	Recorded		
December 31, 2013	Loans	Inv	Investments		estments/	
Troubled Debt Restructuring:						
Commercial	1	\$	261,228	\$	261,228	

There were no troubled debt restructurings that subsequently defaulted in 2014 or 2013, respectively. For the years ending the property of the period of the property of the period of t

Credit Quality Indicators:

The Bank assigns a risk rating to all loans and periodically performs detailed reviews of all such loans over a certain threshold to identify credit risks and to assess the overall collectability of the portfolio. These risk ratings are also subject to examination by independent specialists engaged by the Bank and the Bank's regulators. During these internal reviews, management monitors and analyzes the financial condition of borrowers and guarantors, trends in the industries in which borrowers operate and the fair values of collateral securing these loans. These credit quality indicators are used to assign a risk rating to each individual loan. The risk ratings can be grouped into five major categories, defined as follows:

Pass – A pass loan is a credit with no existing or known potential weaknesses deserving of management's close attention.

Special Mention – A special mention loan has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or in the Bank's credit position at some future date. Special Mention loans are not adversely classified and do not expose the Bank to sufficient risk to warrant adverse classification.

Substandard – A substandard loan is not adequately protected by the current sound worth and paying capacity of the borrower or the value of the collateral pledged, if any. Loans classified as substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. Well defined weaknesses include a project's lack of marketability, inadequate cash flow or collateral support, failure to complete construction on time or the project's failure to fulfill economic expectations. They are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.

Doubtful -Loans classified doubtful have all the weaknesses inherent in those classified as substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently known facts, conditions and values, highly questionable, and improbable.

Loss – Loans classified as loss are considered uncollectible and charged off immediately.

The following table shows the loan portfolio by class allocated by management's internal risk ratings at December 31, 2014 and 2013:

December 31, 2014		ommercial and Industrial		mmercial Real Estate	Land and Construction	F	gricultural Land, Real Estate and Production		Consumer	Total
Pass	\$	84,758,615	\$	123,358,806	\$ 10,746,164	\$	19,103,279	\$	42,131,210 \$	280,098,074
Special Mention		668,633		1,540,016	-		-		-	2,208,649
Substandard		32,020		341,029	-		-		4,057	377,106
Doubtful		-		-	-		-		-	
Total	\$	85,459,268	\$	125,239,851	\$ 10,746,164	\$	19,103,279	\$	42,135,267 \$	282,683,829
	С	ommercial and	C	ommercial Real	Land and		Agricultural Land, Real Estate and			
December 31, 2013		Industrial		Estate	Construction		Production		Consumer	Total
Pass	\$	67,416,816	\$	113,051,326	\$ 7,451,251	1	\$ 11,249,567	7	\$ 30,563,177	\$ 229,732,137
Special Mention		436,219)	2,819,798	-		-		1,155,748	4,411,765
Substandard				261,228	-		-		7,237	268,465
Doubtful				-	-		-		-	-
Total	\$	67.853.035	5 \$	116,132,352	\$ 7,451,251	1	\$ 11.249.567	7	\$ 31.726.162	\$ 234.412.367

NOTE 4. REAL ESTATE OWNED

Real estate owned activity was as follows:

	<u>2014</u>	<u>2013</u>
Beginning balance	\$ 358,584	\$ 3,166,000
Loans transferred to real estate owned	-	216,327
Capitalized expenditures	-	162,699
Recovery / (write-downs)	(200,000)	111,163
Sale proceeds of real estate owned, net of gain	 (158,584)	 (3,297,605)
End of year	\$ 0	\$ 358,584

Expenses related to real estate owned include:

	<u>2014</u>	<u>2013</u>
Net gain on sales Write-downs Operating expenses, not of rental income	\$ (55,020) \$ 200,000	(57,072) -
Operating expenses, net of rental income	<u> 28,799</u>	38,804
End of year	\$ 173,779 \$	(18,268)

NOTE 5. FAIR VALUE

FAIR VALUE HIERARCHY

The Bank groups its assets and liabilities measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. Valuations within these levels are based upon:

Level 1 – Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2 – Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 – Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Bank used the following methods and significant assumptions to estimate fair value:

CASH AND CASH EQUIVALENTS: The carrying amount of cash and cash equivalents is a reasonable estimate of fair value and are classified as Level 1.

INTEREST-BEARING DEPOSITS IN OTHER FINANCIAL INSTITUTIONS: The fair values were calculated using discounted cash flow models based on market rates resulting in a Level 2 classification.

INVESTMENT SECURITIES: The fair values of securities classified as available for sale and held to maturity are based on quoted market prices, if available (Level 1) at the reporting date. For securities

where quoted prices are not available, fair values are calculated based on market prices of similar securities (Level 2). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3).

LOANS HELD FOR SALE: Loans held for sale are carried at the lower of cost or fair value, which is evaluated on a pool-level basis. The fair value of loans held for sale is determined using quoted prices for similar assets, adjusted for specific attributes of that loan or other observable market data, such as outstanding commitments from third party investors (Level 2).

LOANS: The fair value of fixed rate loans is determined as the present value of expected future cash flows discounted at the interest rate currently offered by the Bank, which approximates rates currently offered by local lending institutions for loans of similar terms to companies with comparable credit risk resulting in a Level 3 classification. Variable rate loans which re-price frequently with changes in approximate market rates were valued using the outstanding principal balance resulting in a Level 3 classification. The estimated fair value of loan commitments and contingent liabilities at December 31, 2014 and December 31, 2013 approximate their current book values.

IMPAIRED LOANS: The fair value of impaired loans with specific allocations of the allowance for loan losses is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value.

REAL ESTATE OWNED: Non-recurring adjustments to certain commercial and residential real estate properties classified as real estate owned are measured at fair value, less costs to sell. Fair values are based on recent real estate appraisals. These appraisals may use a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value.

BANKERS' BANK STOCK: Bankers' Bank Stock includes Federal Home Loan Bank Stock and Pacific Coast Bankers Bank Stock. The Federal Home Loan Bank investment is carried at cost and is redeemable at par with certain restrictions. It is not practical to determine fair value of bank stock due to restrictions placed on transferability.

ACCRUED INTEREST RECEIVABLE/PAYABLE: The carrying amounts of accrued interest approximate their fair value resulting in a Level 2 or Level 3 classification.

DEPOSITS: The fair values of demand deposits, savings deposits, and money market deposits without defined maturities were the amounts payable on demand resulting in a Level 1 classification. For variable rate deposits where the Bank has the contractual right to change rates, carrying value was assumed to approximate fair value resulting in a Level 1 classification.

CERTIFICATES OF DEPOSIT: For deposits with defined maturities, the fair values were calculated using discounted cash flow models based on market interest rates for different product types and maturity dates. The discount rates used were based on rates for comparable deposits resulting in a Level 2 classification.

ASSETS RECORDED AT FAIR VALUE

The Bank's assets and liabilities measured at fair value on a recurring and non-recurring basis as of December 31, 2014 and 2013 are summarized below:

RECURRING BASIS

The Bank is required or permitted to record the following assets at fair value on a recurring basis.

	December 31, 2014								
	Fair Value	Level 1	Level 2	Level 3					
Securities available for sale:									
U.S. government sponsored agencies	\$ 3,026,500	\$ -	\$ 3,026,500	\$ -					
Mortgage backed securities: residential	-	-	-	-					
Collateralized mortgage obligations	7,597,261	-	7,597,261	-					
State and political subdivision	425,264	-	425,264	-					
Corporate	110,481	-	110,481	-					
Total assets measured at fair value	\$ 11,159,506	\$ -	\$ 11,159,506	\$ -					

Fair values for available for sale investment securities are based on quoted market prices for similar securities. The Bank did not have securities available for sale at year end December 31, 2013. During the year ended December 31, 2014 and 2013, there were no transfers in or out of Levels 1 and 2.

There were no recurring Level 3 assets or liabilities measured at fair value during 2014 or 2013.

NON-RECURRING BASIS

The Bank may be required, from time to time, to measure certain assets at fair value on a non-recurring basis. These include assets that are measured at the lower of cost or market value that were recognized at fair value which was below cost at the reporting date:

		December 31, 2014:											
	<u>Fa</u>	air Value		Lever 1		Level 2		Level 3		al Gains and (Losses)			
Impaired Loans: Commercial and industrial	\$	2,284 113.228	\$	-	\$	-	\$	2,284 113.228	\$	(525) 5,928			
Commercial and real estate Total ending loans balance	\$	115,512	\$	-	\$	-	\$	115,512	\$	5,403			

				De	cemb	er 31, 201	3			
	<u>E</u> :	air Value	<u>L</u>	evel 1	<u>L</u>	evel 2		Level 3	<u>(L</u>	Total osses)
Impaired loans:										
Commercial and industrial	\$	207,076	\$	-	\$	-	\$	207,076	\$	(5,437)
Commercial real estate		250,263		-		-		250,263		(8,754)
Real estate owned:										
Commercial real estate		158,584		-		-		158,584		-
Land and construction		200,000		-		-		200,000		-
Total assets measured at fair value	\$	815,923	\$	-	\$	-	\$	815,923	\$	(14,191)

The impaired loans and real estate owned fair values are determined using independent appraisers. The Bank considers these third-party appraisals as Level 3 classifications due to the significant unobservable inputs used to measure the fair values of these properties. These unobservable inputs include

adjustments for differences between comparable sales and discount rates.

Docombor 31 2014:

The following table presents the carrying amounts and estimated fair values of the Bank's financial instruments at December 31, 2014 and December 31, 2013. The

fair value of financial instruments does not represent actual amounts that may be realized upon any sale or liquidation of the related assets or liabilities. In addition, these values do not give effect to discounts to fair value which may occur when financial instruments are sold in larger quantities. The fair values presented represent the Bank's best estimate of fair value using the methodologies discussed below.

The respective carrying values of certain on-balancesheet financial instruments approximated their fair values. These financial instruments include accrued interest receivable and accrued interest payable. Carrying values were assumed to approximate fair values for these financial instruments as they are short term in nature and their recorded amounts approximate fair values or are receivable or payable on demand. The Bank does not use derivative financial instruments.

	(Carrying				
(Dollars in thousands)		Amount	Level 1	Level 2	Level 3	Total
Financial Assets:						
Cash and cash equivalents	\$	9,505	\$ 9,505	\$ -	\$ -	\$ 9,505
Interest bearing deposits in other						
Financial Institutions		67,592	-	67,580	-	67,580
Securities available-for-sale		11,160	-	11,160	-	11,160
Securities held-to-maturity		46,380	-	47,656	-	47,656
Loans held for sale		32,938	-	32,938	-	32,938
Loans, net		277,572	-	-	286,633	286,633
Bankers' Bank stock		1,591	N/A	N/A	N/A	N/A
Accrued interest receivable		1,411	56	338	1,017	1,411
Financial Liabilities: Noninterest-bearing demand deposits Interest-bearing demand deposits Savings and money market deposits Time certificates of deposit Accrued interest payable	\$	191,789 45,904 111,600 64,693 73	\$ 191,789 46,888 111,514 - 5	\$ - - - 64,707 68	\$ - - - -	\$ 191,789 46,888 111,514 64,707 73
December 31, 2013 (Dollars in thousands) Financial Assets:		Carrying <u>Amount</u>	Level 1	Level 2	Level 3	<u>Total</u>
Cash and cash equivalents	\$	12,131	\$ 12,131	\$ _	\$ _	\$ 12,131
Interest bearing deposits in other		,	,			,
Financial Institutions		66,716	_	67,426	_	67,426
Securities available-for-sale		_	_	_	_	_
Securities held-to-maturity		53,266	_	53,388	_	53,388
Loans held for sale		23,716	_	23,716	-	23,716
Loans, net		229,268	-	-	233,527	233,527
Bankers' Bank stock		1,354	N/A	N/A	N/A	N/A
Accrued interest receivable		1,313	18	410	885	1,313
Financial Liabilities: Noninterest-bearing demand deposits Interest-bearing demand deposits Savings and money market deposits Time certificates of deposit Accrued interest payable	\$	166,022 43,827 89,055 61,336 89	\$ 166,022 43,663 89,002	\$ - - - 61,366 85	\$ - - - -	\$ 166,022 43,663 89,002 61,366 89

Management monitors the availability of observable market data to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require the transfer of financial instruments from one fair value level to another. In such instances, the transfer is reported at the beginning of the reporting period.

Management evaluates the significance of transfers between levels based upon the nature of the financial instrument and size of the transfer relative to total assets, total liabilities or total earnings.

NOTE 6. LOAN SERVICING

Activity for loan servicing rights follows:

	<u>2014</u>	<u>2013</u>	
Loan servicing rights:			
Beginning of year	\$ 588,903	\$	509,364
Additions	398,139		289,384
Disposals	(32,571)		(10,476)
Amortized to expense	(233,781)		(199,369)
End of year	\$ 720,690	\$	588,903

The Bank reviews servicing rights for impairment periodically and there was no valuation allowance recorded in 2014 or 2013.

NOTE 7. PREMISES AND EQUIPMENT

The following presents the cost of premises and equipment including leasehold improvements and the related accumulated depreciation and amortization at December 31, 2014 and 2013:

	December 31,		
	2014	2013	
Leasehold improvements	\$ 1,747,411	\$ 1,743,123	
Furniture, fixtures and equipment	1,751,204	1,660,404	
Software and capitalized data & item processing	234,425	234,425	
Computer equipment	732,114	654,856	
Total premises and equipment	4,465,154	4,292,808	
Less accumulated depreciation and amortization	(3,698,145)	(3,453,792)	
Premises and equipment, net	\$ 767,009	\$ 839,016	

Depreciation expense was \$339,510 and \$389,132 for 2014 and 2013, respectively.

OPERATING LEASES: The Bank leases various branch properties and equipment under long-term operating lease agreements. These leases expire on various dates through 2020 and have various renewal options of five years each. Some leases may include a free rent period or have net operating costs associated with them.

In addition to the office building leases, the Bank has two leases for ATM & night depository kiosks. The operating leases had initial terms of five years each and various renewal options of three years each.

Building and kiosk rent expense for the year ended December 31, 2014 and 2013, was approximately \$590,000 and \$564,000, respectively. Lease commitments, before considering renewal options that generally are present, for future years are as follows:

2015	598,000
2016	583,000
2017	512,000
2018	335,000
2019	81,000
Thereafter	18,000
	\$ 2,127,000

NOTE 8. DEPOSITS

Interest-bearing deposits consisted of the following:

	December 31,			
	 2014	2013		
NOW accounts Money Market Time Deposits Savings	\$ 45,904,073 85,151,918 64,693,201 26,447,754 222,196,946	\$ 43,827,440 66,959,644 61,336,330 22,094,816 \$ 194,218,230		

Time deposits that meet or exceed the FDIC Insurance limit of \$250,000 at year end 2014 and 2013 were \$16,815,802 and \$18,284,799, respectively.

The scheduled maturities for all time deposits for the next 5 years were as follows:

	2014		
3 months or less	\$	25,004,329	
Over 3 months through 6 months		16,772,307	
Over 6 months through 1 year		21,190,402	
Over 1 year through 2 years		755,185	
Over 3 years		970,978	
	\$	64,693,201	

As of December 31, 2014 the Bank had brokered deposits totaling \$5,100,130 and no brokered deposits at December 31, 2013. Interest expense on time deposits of \$100,000 or more was \$111,432 and \$137,012 in 2014 and 2013, respectively.

NOTE 9. BORROWED FUNDS

At December 31, 2014, the Bank had federal funds borrowing guidance lines with its correspondent banks in an aggregate amount of \$11.0 million on an unsecured basis. In addition, the Bank has established a secured borrowing arrangement, secured by its investment portfolio, with the Federal Home Loan Bank of San Francisco ("FHLB"). As of December 31, 2014, the Bank had \$104,498,112 in borrowing capacity available through the FHLB under which overnight and term

advances were available. These advances are secured by assets including the Bank's ownership interest in the capital stock of the FHLB, securities and loans.

The amounts pledged at FHLB at December 31, 2014 included investment securities totaling \$28,077,203 and loans totaling approximately \$76,420,909. The Bank had no borrowed funds outstanding at December 31, 2014 and December 31, 2013 under these arrangements.

NOTE 10. PENSION AND OTHER POSTRETIREMENT BENEFIT PLANS

Effective October 1, 2004, the Bank established the Supplemental Executive Retirement Plan (SERP), an unfunded noncontributory defined benefit pension plan. The SERP provides retirement benefits to a select group of key executives and senior officers based on years of service and final average salary.

The Bank uses December 31 as the measurement date for this Plan. The following table reflects the accumulated benefit obligation and funded status of the SERP for the years ended December 31, 2014 and 2013.

	2014	2013
Change in benefit obligation		
Beginning benefit obligation	\$ 2,402,470	\$ 2,495,629
Service cost	109,659	135,679
Interest cost	112,076	99,189
Actuarial gain	(238,188)	(288,659)
Benefits paid	(40,352)	(39,368)
Ending benefit obligation	2,345,665	2,402,470
Funded status at end of year	(2,345,665)	(2,402,470)
Unrecognized net actuarial (gain)/loss	(75,942)	162,246
Unrecognized prior service cost	12,970	21,450
Net liability recognized in earnings	(2,408,637)	(2,218,774)
Accrued benefit liability	(2,345,665)	(2,402,470)
Accumulated other comprehensive (loss) income	(62,972)	183,696
Net amount recognized	\$ (2,408,637)	\$ (2,218,774)

The components of net periodic benefit cost for the years ended December 31, 2014 and 2013 and forecasted net periodic benefit cost during the year ended December 31, 2015 are as follows:

	Year ended December 31,							
	2015	2014	2013					
Components of net periodic benefit cost	(forecast)							
Service cost	\$ 110,243	\$ 109,659	\$ 135,679					
Interest cost	84,862	112,076	99,189					
Amortization of prior service cost	8,480	8,480	8,480					
Recognized plan loss	<u> </u>		60,533					
Net periodic benefit cost	\$ 203,585	\$ 230,215	\$ 303,881					

Assumptions: Weighted average assumptions to determine benefit obligation as of December 31:

	2014	2013
Discount rate used to determine net periodic benefit cost	4.50%	3.80%
Discount rate used to determine net periodic benefit obligations	3.65%	4.50%
Future salary increases	N/A	N/A

NOTE 11. EMPLOYEE BENEFIT PLANS

401(K) PLAN: All employees of the Bank are eligible to participate in the Bank's 401(k) Plan, which is a tax-deferred savings plan designed to assist employees in preparing for their retirement years. The plan allows employees to contribute to the Plan up to certain limits prescribed by the Internal Revenue Service. The Bank implemented a matching program during 2013 and matches up to 25% of contributions up to 1% of compensation in 2013 and up to 2% of compensation in 2014. Total expense for the year ending December 31, 2014 and December 31, 2013 was \$69,694 and \$29,898, respectively.

The Bank accounts for split-dollar life insurance in accordance with ASC 715-60, Compensation - Nonretirement Postemployment Benefits, which requires that endorsement split-dollar life insurance arrangements which provide a postretirement benefit to an employee be recorded based on the substance of the agreement with the employee. If the employer has effectively agreed to provide the employee with a death benefit, the employer should accrue, over the service period, a liability for the actuarial present value of the future death benefit as of the employee's expected retirement date. Total expense (benefit) recognized during the year ending December 31, 2014 and December 31, 2013 was \$60,000 and (\$44,403), respectively.

NOTE 12. INCOME TAXES

The provision for income taxes is as follows for the years ended December 31, 2014 and 2013:

	2014	 2013
Current expense:		 _
Federal	\$ 2,282,829	\$ 1,567,297
State	833,671	484,767
Total current	3,116,500	2,052,064
Deferred expense:	_	_
Federal	\$ (280,221)	\$ (233,900)
State	(52,792)	(81,652)
Total deferred	(333,013)	(315,552)
Total provision	\$ 2,783,487	\$ 1,736,512

Thich effert eight variates litisfer from the deductast autopy reace of 334% applied to income before income taxes due to the deligning of the virial substantial production of the desiral production o

	2014	2013
Federal statutory rate State income tax, net of federal effect Tax exempt interest Bank owned life insurance Split dollar expense FAS 123 R expense Other	34.00% 7.20% (2.97%) (0.84%) 0.29% 0.51% 0.72% 38.90%	34.00% 5.27% (3.48%) (1.17%) (0.30%) 0.00% 0.08%
Net	36.90 /6	34.40%

Deferred income taxes are the result of differences between income tax accounting and accounting principles generally accepted in the United States of America, with respect to income and expense recognition. The tax effects of temporary differences that gave rise to deferred tax assets and deferred tax liabilities at December 31, 2014 and 2013 are as follows:

niows.	2014		2013	
Allowance for loan losses Unrealized loss on available for sale	\$	2,287,050	\$	1,978,392
securities and pension		18,017		118,061
Deferred compensation		991,260		913,123
Accruals		944,265		593,074
Current state income tax		286,008		211,136
Fixed assets		36,520		-
Other deferred tax assets	-	65,720		232,498
Gross deferred tax assets		4,628,840		4,046,284
Deferred loan costs		(1,079,408)		(726,850)
Fixed assets		-		(21,197)
Other deferred tax liabilities		(80,206)		(61,980)
Gross deferred tax liabilities		(1,159,614)		(810,027)
Net deferred tax asset	\$	3,469,226	\$	3,236,257

Management believes that it is more likely than not that the deferred tax assets will be realized as a result of expected continued profitability. Accordingly, no valuation allowance has been established as of December 31, 2014 or December 31, 2013.

The Bank files income tax returns in the United States and California jurisdictions. Unrecognized tax benefits are not expected to significantly increase or decrease within the next twelve months. The Bank's federal and state tax returns for the years 2011 to 2014 and 2010 to 2014, respectively, are currently open for examination.

NOTE 13. RELATED PARTY TRANSACTIONS

In the ordinary course of business, the Bank makes loans to directors, officers, shareholders and their associates. At December 31, 2014 and 2013, no related party loans were on nonaccrual or classified for regulatory reporting purposes.

Loan related activity to directors, officers, and principal shareholders and their associates for the years ended December 31, 2014 and 2013 is as follows:

	 2014		2013
Beginning balance	\$ 891,362	\$	925,380
New loans or disbursements	502,862		65,866
Principal repayments	 (151,489)		(99,884)
Ending balance	\$ 1,242,736	\$	891,362

Deposits from principal officers, directors, and their affiliates at year end 2014 and 2013 were \$1,362,924 and \$2,065,103, respectively.

NOTE 14. STOCK-BASED COMPENSATION

The Bank has three share based compensation plans as described below. Total compensation cost that has been charged against income for those plans was \$154,792 and \$91,546 for 2014 and 2013, respectively. The total income tax benefit recorded to additional paid in capital was \$166,012 and \$13,505 for 2014 and 2013, respectively.

STOCK OPTION PLAN: The Bank adopted a qualified stock option plan (the "Option Plan") for employees, non-employee directors and Bank founders, under which a maximum of 500,202 shares of Bank's common stock may be issued. The Option Plan calls for the exercise prices of the options to be equal to or greater than the fair market value of the stock at the time of grant. Options granted to Bank founders who are not also Bank directors or Bank officers were fully vested upon the date of grant. All other options shares granted have daily vesting over the first four years of the option contract. All option contracts for founders who are not also Bank directors or Bank officers have expiration dates of 10 years from the date of grant. All director and employee option contracts have expiration dates on the earlier of termination of service or 10 years from the date of grant. The Option Plan expired during 2014 and was replaced with the Omnibus Plan (the "Omnibus Plan").

All options granted under the Option Plan have a 10 year term and have been issued with exercise prices at the fair market value of the underlying shares at the date of grant. The non-qualified stock option awards to the organizers vested 100% immediately, whereas regular stock option awards to directors and employees vest over a four year period from the date the options were granted.

The Bank estimates the fair value of each option award as of the date of grant using a Black-Scholes-Merton option pricing formula and the following assumptions. Expected volatility is based on historical volatility of similar entities over a preceding period commensurate with the expected term of the option because the Bank's common stock has been publicly traded for a shorter period than the expected term for the options. The "simplified" method described in the Securities and Exchange Commission's Staff Accounting Bulletin No. 110 is used to determine the expected term of the options due to the lack of sufficient historical data. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant with substantially the same term as the expected term of the option. There were no options granted during the year ended 2014.

The following weighted average assumptions as of grant date used for 2013 are as follows:

2013

Expected life (yrs.)	6.00
Volatility	49.76% - 50.79%
Risk-free rate of return	0.82% - 1.52%
Dividend yield	0.00%

The following is a summary of the activity relating to the Bank's stock option plan for the year ended December 31, 2014 as presented below:

December 31, 2014

			Weighted Average	
	Shares	Weighted Average Exercise Price	Remaining Contractual Life	Aggregate Intrinsic Value
Options outstanding at beginning of year Granted Exercised	233,520 - (142,163)	\$12.00 - \$10.14		- value
Forfeited or expired Options outstanding at end of year	91,357	\$14.89	5.97 years	\$602,999
Options fully vested and expected to vest Exercisable at end of year	84,398 61,685	\$14.43	5.12 years	\$558,204 \$437,561

Information related to the stock option plan during the year follows:

		<u>=0.1.1</u>
Intrinsic value of options exercised	\$	1,114,150
Cash received from option exercises	·	1,442,122
Tax benefit realized from option exercises		167,731
Weighted average fair value of options granted		-

2014

December 31, 2014

As of of Decremental, 32012014 or there is \$485\$365,804 or to the commission of the

Restricted Stock Award Plan: The Bank adopted a non-qualified restricted stock award plan (the "Award Plan") for executive officers and non-employee directors under which the less er stricted is 396 styles of (ii) (the "Award Flan") for executive officers and non-employee directors under which the less er stricted is 396 styles of (ii) (the "Award Flan") for executive of the executive of a qualifying Terminating Event.

contract, except in the event of a qualifying Terminating Event.

The following is a summary of the activity relating to the Bank's restricted stock award plan as of December

The following is a summary of the activity relating to the Bank's restricted stock award plan as of December 31,

2014 as presented below:

Nonvested Shares	Shares	Weighted Average Grant Date Fair Value
Nonvested at January 1, 2014	5,000	\$11.14
Granted	-	-
Vested	(2,500)	\$11.14
Forfeited	-	-
Nonvested at December 31, 2014	2,500	\$11.14

As of December 31, 2014, there was \$9,362 of total unrecognized compensation cost related to nonvested shares granted under the plan. The cost is expected to be recognized over a weighted average period of 0.36 years. The total fair value of shares vested during the years ended December 31, 2014 was \$27,862.

2014 OMNIBUS PLAN: The Bank adopted a new stock option plan (the "Omnibus Plan") for employees and non-employee directors, which will continue in effect until February 19, 2024. The maximum number of shares of common stock that may be issued under this plan is 427,246 unless amended by the Board or the shareholders of the Bank.

The Santa Cruz County Bank Omnibus Plan permits the grant of stock options to directors and employees of the Bank. Options granted under the Plan may be Incentive Stock Options or Non-statutory Stock Options, as determined by the Administrator at the time of grant of an option, however Incentive Stock Options may be granted only to employees. In addition, Restricted Stock Awards may be granted under the Plan to Directors and Employees.

The per share exercise price for the Shares to be issued upon exercise of any option shall be such price as is determined by the Administrator, but no less than 100 percent of the Fair Market Value per share on the date of grant. All option contracts have expiration dates on the earlier of termination of service or 10 years from the date of grant.

The Bank estimates the fair value of each option award as of the date of grant using a Black-Scholes-Merton option pricing model and the following assumptions. Expected volatility is based on historical volatility of similar entities over a preceding period commensurate with the expected term of the option because the Bank's common stock is not actively traded. The "simplified" method described in the Securities and Exchange Commission's Staff Accounting Bulletin No. 110 is used to determine the expected term of the options due to the lack of sufficient historical data. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant with substantially the same term as the expected term of the option.

The following weighted average assumptions as of grant date used for 2014 are as follows:

	2014
Expected life (yrs.) Volatility Risk-free rate of return Dividend yield	6.00 49.85% - 51.53% 1.59% - 1.77% 0.05%

The following is a summary of the activity relating to the Bank's stock option plan for the year ended December 31, 2014 as presented below:

	December 31, 2014			
			Weighted	
			Average	
		Weighted	Remaining	Aggregate
		Average	Contractual	Intrinsic
	Shares	Exercise Price	Life	Value
Options outstanding at beginning of year	-	-		
Granted	22,000	\$19.92		
Exercised	-	-		
Forfeited or expired				
Options outstanding at end of year	22,000	\$19.92	9.56 years	\$32,990
Options fully vested and expected to vest	19,738			\$29,513
Exercisable at end of year	2,675	\$19.67	9.49 years	\$4,679

As of December 31, 2014, there was \$161,432 of total unrecognized compensation cost related to non-vested stock options granted under the plan. The cost is expected to be recognized over a weighted average period of 3.48 years.

NOTE 15. REGULATORY CAPITAL MATTERS

REGULATORY CAPITAL: The Bank is subject to various regulatory capital adequacy requirements administered by the banking regulatory agencies. The Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA) required that the federal regulatory agencies adopt regulations defining five capital tiers for depository institutions: well-capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, would have a direct material effect on the Bank's financial statements.

Quantitative measures, established by the regulators to ensure capital adequacy, require that the Bank maintain minimum ratios (set forth in the following

table) of capital to risk weighted assets and average assets. Management believes that, as of December 31, 2014 and 2013, the Bank met all capital adequacy requirements to which it was subject.

The most recent notification from the FDIC categorized the Bank as well-capitalized under the FDICIA regulatory framework for prompt corrective action. To be categorized as well-capitalized, the institution must maintain a total risk-based capital ratio as set forth in the following table. At year end 2014 and 2013, the most recent regulatory notifications categorized the Bank as well-capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the institution's category.

Actual and required capital amounts and ratios are presented below at year end.

(Dollars in thousands)	Actual		For Capital Adequacy Purposes:		the FDICIA Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of December 31, 2014						
Total capital (to risk weighted assets)	\$ 43,148	13.08%	\$ 26,383	8.00%	\$ 32,979	10.00%
Tier 1 capital (to risk weighted assets)	\$ 38,996	11.82%	\$ 13,192	4.00%	\$ 19,787	6.00%
Tier 1 capital (to average assets) leverage ratio	\$ 38,996	8.39%	\$ 18,583	4.00%	\$ 23,229	5.00%
As of December 31, 2013						
Total capital (to risk weighted assets)	\$ 36,860	13.00%	\$ 22,690	8.00%	\$ 28,363	10.00%
Tier 1 capital (to risk weighted assets)	\$ 33,286	11.74%	\$ 11,345	4.00%	\$ 17,018	6.00%
Tier 1 capital (to average assets) leverage ratio	\$ 33,286	8.21%	\$ 16,225	4.00%	\$ 20,282	5.00%

DIVIDEND RESTRICTIONS: The Board of Directors may, to the extent of such earnings and the Bank's net capital requirements and subject to the provisions of the California Financial Code, declare and pay a portion of such earnings to its shareholders as dividends. No cash dividend will be declared without a complete analysis of capital impact, current economic assessment, and current risk analysis.

NOTE 16. LOAN COMMITMENTS AND OTHER DISCLOSURES

RESTRICTIONS ON CASH AND DUE FROM BANKS:

Santa Cruz County Bank is subject to Federal Reserve Act Regulation D, which requires banks to maintain average reserve balances with the Federal Reserve Bank. Reserve requirements are offset by usable cash reserves. The Bank had no reserve requirement at December 31, 2014 and December 31, 2013.

At times, the Bank maintains deposit amounts at corresponding banks that exceed federally insured limits. The Bank has not experienced any losses on amounts exceeding the insured limits.

LOAN COMMITMENTS: The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit, overdraft protection and financial guarantees. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheets. The contract amounts of those instruments reflect the extent of involvement the Bank has in particular classes of financial instruments.

The Bank's exposure to credit loss in the event of nonperformance by the other party for commitments to extend credit, standby letters of credit, and financial guarantees is represented by the contractual amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained. if deemed necessary by the Bank upon extension of credit, is based on management's credit evaluation. Collateral held varies but may include cash, securities. accounts receivable, inventory, property, plant and equipment, residential real estate and income-producing commercial properties.

Standby letters of credit and financial guarantees written are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Financial instruments whose contract amounts represent credit risk at December 31, 2014 and December 31, 2013 are as follows:

	Decem	December 31,		
	2014	2013		
Commitments to extend credit Standby letters of credit	\$ 89,081,921 1,618,262	\$ 86,666,270 684,464		
	\$ 90,700,183	\$ 87,350,734		
,				

NOTE 17. EARNINGS PER SHARE

EARNINGS PER SHARE: A reconciliation of the numerators and denominators of the basic and diluted earnings per share computation is a follows:

	Ne	et Income	Weighted Average Number of Shares	Per Sh Amou	
<u>December 31, 2014</u>		<u> </u>	<u> </u>	7 11100	
Basic earnings per share	\$	4,371,187	2,128,437	\$	2.05
Effect of dilutive stock based compensation			31,547		
Diluted earnings per share	\$	4,371,187	2,159,984	\$	2.02
<u>December 31, 2013</u>					
Basic earnings per share	\$	3,311,997	1,968,666	\$	1.68
Effect of dilutive stock based compensation			77,595		
Diluted earnings per share	\$	3,311,997	2,046,261	\$	1.62

Stock options for 39,000 shares and 68,000 shares of common stock were not considered in computing diluted earnings per common share for the years ended December 31, 2014 and 2013, respectively, because they were anti-dilutive.

BOARD OF DIRECTORS



George R. Gallucci (Chairman) Retired Banker & Registered Investment Advisor



Harvey J. Nickelson
Retired Bank CEO &
Community Volunteer



William J. Hansen (Vice-Chairman) President & CEO Hansen Insurance Co.



Tila GuerreroPresident & CEO Mas Mac Inc.
& McDonald's Restaurants



Thomas N. Griffin
Director & President
Grunsky, Ebey,
Farrar & Howell



Kenneth R. Chappell
CPA, Partner-in-Charge
Hutchinson & Bloodgood, LLP



David V. Heald
President & CEO
Santa Cruz County Bank

BANK FOUNDERS

A group of local business people joined to create a local, community bank focused on serving the residents and businesses of Santa Cruz County when it became apparent that the last of the local independent banks was soon to be taken over by a large out-of-area bank holding company. This group that we recognize as Founders all contributed time, money, and talent, not only to the Bank's organizing effort, but continue to be involved and support our Bank as customers, referring family, friends and business contacts to us, and serving as ambassadors of the Bank in our community.

The Bank's Founders are listed below:

Richard Alderson	Kate & Fred Chen	David V. Heald*	Stuart Mumm
Joseph Anzalone	Marshall Delk	Mark Holcomb	George Ow, Jr.
Victor Bogard	George R. Gallucci*	Steven G. John**	Louis Rittenhouse
Anthony & Rebecca Campos	Thomas N. Griffin*	Mateo Lettunich	Frank Saveria
Charles Canfield	Tila Guerrero*	Robert Lockwood	Robert & Bjorg Yonts
Kenneth R. Chappell*	William J. Hansen*	William Moncovich	

^{*}denotes Bank Director **denotes former Bank Director

SANTA CRUZ COUNTY BANK MANAGEMENT TEAM

David V. Heald, President & Chief Executive Officer

Frederick L. Caiocca, Executive Vice President, Regional Credit Manager

Vic Davis, Senior Vice President, Chief Financial Officer

Heather LaFontaine, Senior Vice President, Chief Administrative Officer

Mary Anne Carson, Senior Vice President, Director of Marketing & Community Relations

Susan Chandler, Senior Vice President, SBA Department Manager

Angelo DeBernardo, Jr., Senior Vice President, Senior Lending Officer

Jaime Manriquez, Senior Vice President, Chief Technology Officer & Information Security Officer

Tracy Ruelas-Hashimoto, Senior Vice President, Controller

Jon Sisk, Senior Vice President, Director Real Estate & Construction Lending

Janice Zappa, Senior Vice President, Corporate Secretary

IN MEMORIAM



We dedicate this annual report in memory of Chief Credit Officer, Geoffrey Loftus who joined our bank in April 2013 and passed in January 2015. Geoff and his contributions to Santa Cruz County Bank will be forever remembered with fondness and appreciation.



BANKING LOCATIONS

APTOS 7775 Soquel Dr. 831.662.6000

CAPITOLA 819 Bay Ave. 831.464.5300

SANTA CRUZ 720 Front St. 831.457.5000

SCOTTS VALLEY 4604 Scotts Valley Dr. 831.461.5000

WATSONVILLE 595 Auto Center Dr. 831.761.7600

ADDITIONAL ATM & NIGHT DEPOSITORY LOCATIONS

DOMINICAN HOSPITAL 1555 Soquel Dr., Santa Cruz **DELUXE FOODS** 783-25 Rio Del Mar Blvd., Aptos







www.sccountybank.com

Printed on recycled paper using vegetable based inks.

Cover images by Shmuel Thaler.

PSC PSC FSC C104995